



The MISSION of the City of Yankton is to provide exemplary experiences, services & spaces that create opportunities for everyone to learn, engage, and thrive.

**MINUTES  
FOX RUN GOLF ADVISORY BOARD  
Thursday, September 20, 2018**

**Fox Run Golf Course Clubhouse – 12:00 P.M.**

**I. ROUTINE BUSINESS**

Roll Call:

Present: Dan Kramer, Carll Kretsinger, Annette Kohoutek, and Jim Miner.

Absent: John Thayer and Terry Carda.

Also present Commissioners Jake Hoffner, and Stephanie Moser. Todd Larson, Director of Parks and Recreation by conference call, City Manager Amy Leon, City Attorney Ross DenHerder, Course Superintendent Rockie Wampol, Golf Course Assistance Grounds Maintenance Jason Metz, and Park Secretary Chasity McHenry. Great Life was represented by Matt Drake, Donn Hill and Jason Sudenga.

Public Appearances- Randy Kussman, Dick Erickson, and Todd Rodig.

Minutes: October 18, 2018 minutes approved. Kretsinger motioned, Miner second. Motion carried 4-0.

**II. NEW BUSINESS**

A. City Finance Profit-Loss report through October 31. Concessions revenue up approximately \$7,000 Y-T-D compared to 2017 and expenses for concessions Y-T-D are up approximately \$7,000. Concessions has a net of about \$600 less in 2018 compared to 2017. Pro shop revenue is down approximately \$700 Y-T-D but expenses are down approximately \$9,000 Y-T-D so net revenue for the year is up approximately \$8,500 compared to 2017. Course revenues are down approximately \$41,500 Y-T-D compared to 2017. Direct course expenses are down approximately \$45,000 but indirect expenses Y-T-D are up \$63,762 compared to 2017.

B. GreatLife 2018 management update. Once GreatLife is operating under an approved lease in January of 2019, Fox Run pass holders will have to purchase a GreatLIFE membership to play golf at Fox Run. The carts might not have the Shark Experience in 2019 as GreatLIFE is looking at another type of system and the cost to changeover.

GreatLife 2019 lease update. City Attorney DenHerder reviewed the updated lease. He reviewed the changes to the lease from the last GAB meeting when the initial lease was reviewed. The Proposed lease will be discussed at the City Commission work session on Monday, November 26, at the CMTEA Community Meeting Room, 1200 W. 21<sup>st</sup> St. The public can make comments and suggestions at that meeting and any time leading up to the December 10 City Commission meeting. The proposed lease, with any changes made after November 26, would be presented to the City Commission, as a Commission agenda item, on Monday, December 10, for approval. During the GAB meeting, there was a concern about GreatLIFE fees being too high for the Yankton patrons. There was discussion in regards to the capital budget for Fox Run versus the actual capital funds spent each year at Fox Run. There was discussion on how carry-over of unspent funds works each year for the City and as it pertains to the golf course. Since the course has had a financial loss each of the last seven years, no capital funds

get carried over to the next year. The City is working on an ash tree mitigation plan for the course and working with GreatLIFE to make sure the trees that are removed and the replacement trees that will be planted keep the course looking as good as possible. The SAC affiliate relationship with GreatLIFE will stay in place for 2019. GreatLIFE members will be able to utilize their memberships to have access to the SAC and the pool at the SAC. GreatLIFE is planning to provide membership fees for the Yankton clientele before the lease is signed by the City in December.

- C. Course conditions and projects. Irrigation lines have been blown out. Snow mold applications have been applied. Staff are winterizing equipment.

### **III. OTHER BUSINESS**

- A. Next Meeting: No Meeting in December. If the GreatLIFE lease is approved in December, GreatLIFE would organize meetings with the GAB or with Yankton members to continue to gain input from those utilizing the course and its other facilities.

### **IV. ADJOURN**

Kramer motioned, Kohoutek second. Motion carried 4-0.