



The MISSION of the City of Yankton is to provide exemplary experiences, services & spaces that create opportunities for everyone to learn, engage, and thrive.

AGENDA
FOX RUN GOLF ADVISORY BOARD
Thursday, August 19, 2018
Fox Run Golf Course Clubhouse – 12:00 P.M.

I. ROUTINE BUSINESS

- A. Roll Call.
- B. Consideration of June 21, 2018 Minutes. No July minutes as there was not quorum for a meeting. (attachment)
- C. Public Appearances. Public appearances is a time for persons to address the Board on items not listed on the agenda.

II. NEW BUSINESS

- A. City Finance Profit-Loss report through July 31. (attachment)
- B. Fox Run Interim Management Plan for 2018 update.
- C. Course conditions and projects. Rockie W.

III. OTHER BUSINESS

- A. Next Meeting Thursday, September 20, 2018.

IV. ADJOURN

The City of Yankton Fox Run Clubhouse is accessible to everyone. If you have any additional accommodation requirements, please call 668-5221.

Should you have any reason to believe an open meetings law has been violated please contact the Open Meetings Commission at the South Dakota Office of the Attorney General at: 1302 E. Hwy 14, Suite 1, Pierre, SD 57501-8501 or by phone at 605-773-3215.



The MISSION of the Yankton Department of Parks and Recreation is to enhance the quality-of-life (social, cultural, educational, and physical well-being) for the citizens of Yankton and the surrounding area through responsible, innovative, and cost-effective creation, maintenance, and management of high quality parks, facilities, programs, and community special events.

MINUTES
FOX RUN GOLF ADVISORY BOARD
Thursday, July 19, 2018
Fox Run Golf Course Clubhouse – 12:00 P.M.

There was not a quorum present so no July Golf Advisory Board Meeting.

08/06/18

Fox Run Golf Course
Statement of Revenues & Expenses

	01Jul2018 31Jul2018	01Jul2017 31Jul2017	01Jan2018 31Jul2018	01Jan2017 31Jul2017	Legal Budget
Direct Revenues:					
Concessions	36,988.80	31,211.97	104,297.04	97,234.52	161,700.00
Pro Shop	10,526.74	10,920.14	49,708.03	43,572.78	91,200.00
Course	49,918.33	41,827.77	338,443.30	363,748.40	466,900.00
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Total Direct Revenues	97,433.87	83,959.88	492,448.37	504,555.70	719,800.00
Direct Expenses:					
Concessions	9,593.54	9,779.34	32,609.14	33,055.25	62,700.00
Pro Shop	9,326.29	15,277.34	60,616.74	53,450.02	45,000.00
Course	8,496.60	2,421.10	46,417.81	30,985.91	38,500.00
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Total Direct Expenses	27,416.43	27,477.78	139,643.69	117,491.18	146,200.00
Add Beginning Inventory					
Less Ending Inventory					
Net Direct Income (Loss)					
Indirect Revenues -	203.87	.12	979.31	(2.79)	1,000.00
Indirect Expenses:					
Personal Services	54,846.81	50,211.51	226,435.71	236,827.62	405,872.00
Insurance	137.09		6,832.04	6,259.93	6,710.00
Professional Services	2,461.87	2,497.57	22,374.09	15,521.05	22,900.00
Advertising	1,752.25	1,935.33	6,711.29	5,618.01	4,500.00
Repair & Maintenance	3,955.73	5,892.30	38,014.83	30,467.57	52,500.00
Supplies & Materials	10,351.32	9,623.39	32,707.78	31,514.20	59,600.00
Travel, Conference & Dues			2,249.45	1,370.56	3,250.00
Utilities	3,212.74	4,004.72	14,725.54	15,373.81	37,600.00
Billing and Administration					
Depreciation	5,893.62	4,218.78	36,230.82	29,531.46	55,745.00
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Total Indirect Expenses	82,611.43	78,383.60	386,281.55	372,484.21	648,677.00
Net Operating Income	(12,390.12)	(21,901.38)	(32,497.56)	14,577.52	(74,077.00)
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Capital Outlay			48,342.00	90,747.98	82,000.00
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Fox Run Golf Course
Statement of Revenues

	01Jul2018 31Jul2018	01Jul2017 31Jul2017	01Jan2018 31Jul2018	01Jan2017 31Jul2017	Legal Budget
Concessions					
CASH Long	699.88	143.11	1,320.03	916.00	1,000.00
PREPARED FOOD	10,266.10	8,292.92	29,118.73	25,037.63	40,000.00
PRE-PACKAGED FOOD	1,064.21	1,415.26	3,355.82	4,267.29	10,700.00
BEER	21,203.22	17,587.05	58,899.37	55,616.25	85,000.00
BOTTLED POP	3,755.39	3,773.63	11,603.09	11,397.35	25,000.00
MISCELLANEOUS CONCESSIONS					
Total Concessions	36,988.80	31,211.97	104,297.04	97,234.52	161,700.00
Pro Shop					
GOLF BALLS	2,943.89	2,943.44	12,301.65	9,500.96	19,000.00
GLOVES	1,303.29	918.61	3,494.81	2,787.77	6,000.00
GOLF CAPS/VISORS	434.09	526.18	1,873.86	2,237.60	7,000.00
MERCHANDISE	2,784.90	3,083.52	8,840.81	9,510.97	16,000.00
MERCHANDISE NON-TAX					200.00
GOLF EQUIPMENT	2,557.17	2,437.49	19,529.36	13,491.45	30,000.00
MISCELLANEOUS MERCHANDISE			42.96		
CLUB REPAIRS	503.40	682.24	2,788.69	4,475.84	11,000.00
LESSONS		328.66	835.89	1,568.19	2,000.00
Total Pro Shop	10,526.74	10,920.14	49,708.03	43,572.78	91,200.00
Course					
SIMULATOR		25.24	5,795.59	4,723.53	7,000.00
SIMULATOR NON-TAXABLE					600.00
SEASON PASS	129.30	122.43	141,757.53	166,412.41	169,000.00
SEASON PASS NON-TAX					3,500.00
GREEN FEES-WEEKENDS/HOLIDAYS	9,085.43	7,174.19	30,972.94	32,570.48	52,000.00
GRREN FEES NON-TAX			2,635.38	1,982.48	6,500.00
GREEN FEES - WEEKDAYS	18,077.93	14,773.15	35,084.02	35,052.61	70,000.00
GOLF CAR RENTAL	16,081.23	12,081.94	60,265.30	52,201.12	73,000.00
GOLF CAR STORAGE (NON-TAX)	136.15		16,292.48	20,413.49	21,600.00
TRAIL FEES	353.48	167.45	21,753.74	23,589.47	29,000.00
PULL CART RENTAL	52.36	74.80	224.40	310.42	500.00
GOLF CLUB RENTAL	122.87		122.87		800.00
DRIVING RANGE	2,006.37	1,788.64	11,946.04	12,226.85	18,500.00
DRIVING RANGE NON-TAX			224.00	23.53	800.00
HANDICAPING	187.76	117.35	7,308.56	8,285.43	8,500.00
LEAGUES					
JUNIOR GOLF PROGRAM	3,685.45	4,452.58	3,685.45	4,452.58	4,000.00
GOLF CART WRAPS		1,050.00	375.00	1,500.00	1,000.00
LEAGUE SOFTWARE ADS				4.00	
Total Course	49,918.33	41,827.77	338,443.30	363,748.40	466,900.00
Total Direct Revenues	97,433.87	83,959.88	492,448.37	504,555.70	719,800.00

Fox Run Golf Course
Statement of Expenditures

	01Jul2018 31Jul2018	01Jul2017 31Jul2017	01Jan2018 31Jul2018	01Jan2017 31Jul2017	Legal Budget
Concessions					
CASH SHORT	524.99	303.49	1,456.35	713.01	1,200.00
PREPARED FOODS	2,595.57	3,839.83	12,612.62	13,708.52	22,000.00
CANDY	593.15	225.00	1,395.00	1,159.40	3,500.00
BEER	5,021.95	4,510.40	14,039.30	14,043.95	27,000.00
POP	857.88	900.62	3,105.87	3,430.37	9,000.00
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Total Concessions	9,593.54	9,779.34	32,609.14	33,055.25	62,700.00
Pro Shop					
GOLF BALLS	1,504.80	3,236.94	11,569.17	6,200.43	10,000.00
GLOVES		230.05	3,320.80	3,008.50	3,000.00
GOLF CAPS/VISORS		788.10	1,897.62	788.10	1,000.00
MERCHANDISE	6,752.28	10,770.09	11,543.57	21,466.75	10,000.00
GOLF EQUIPMENT	1,069.21	236.16	32,179.43	20,946.62	15,000.00
TRADE IN GOLF EQUIPMENT					
CLUB REPAIRS		16.00	106.15	1,039.62	6,000.00
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Total Pro Shop	9,326.29	15,277.34	60,616.74	53,450.02	45,000.00
Course					
GOLF CAR RENTAL	1,099.00	1,380.00	34,264.64	25,835.81	25,500.00
REIMBURSEMENT-GOLF SHED RENTAL					
PULL CART RENTAL					
DRIVING RANGE			4,704.00	4,109.00	4,200.00
HANDICAPING	6,869.00		6,869.00		7,800.00
JUNIOR GOLF PROGRAM	528.60	1,041.10	528.60	1,041.10	1,000.00
GOLF CART WRAPS					
LEAGUE SOFTWARE ADS					
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Total Course	8,496.60	2,421.10	46,417.81	30,985.91	38,500.00
Total Direct Expenditures	27,416.43	27,477.78	139,643.69	117,491.18	146,200.00
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Fox Run Golf Course
Statement of Revenues

	01Jan2018 31Mar2018	01Jan2017 31Mar2017	01Apr2018 30Apr2018	01Apr2017 30Apr2017	01May2018 31May2018	01May2017 31May2017	01Jun2018 30Jun2018	01Jun2017 30Jun2017	01Jul2018 31Jul2018	01Jul2017 31Jul2017	01Jan2018 31Jul2018	01Jan2017 31Jul2017	
GOLF COURSE													
CASH LONG/SHORT													
641.3701	27	103	40	110	341	121	212	439	700	143	1,320	916	144
641.641.701	46	76	58	93	501	93	326	148	525	303	1,456	713	204
Difference	(18)	27	(18)	17	(160)	29	(114)	291	175	(160)	(136)	203	(67)
PREPARED FOODS													
641.3710	1,935	2,441	1,636	3,008	8,203	5,296	5,916	5,812	10,234	8,293	27,924	24,849	112
641.3711 Non-Taxable			(454)		(709)	(133)		(56)	(32)		(1,195)	(189)	632
641.641.710	703	1,030	658	1,010	2,186	3,480	6,470	4,348	2,596	3,840	12,613	13,709	92
Difference	1,232	1,410	1,431	1,998	6,726	1,949	(553)	1,519	7,671	4,453	16,506	11,329	146
PRE-PACKAGED FOOD													
641.3714	223	259	211	556	957	669	900	1,368	1,064	1,415	3,356	4,267	79
641.641.714	30	54	63	9	272	599	436	274	593	225	1,395	1,159	120
Difference	193	206	148	547	685	70	464	1,094	471	1,190	1,961	3,108	63
BEER													
641.3718	2,008	3,453	1,673	6,013	18,344	10,696	15,671	17,868	21,203	17,587	58,899	55,616	106
641.641.718	250	386	203	1,015	819	1,844	7,746	6,288	5,022	4,510	14,039	14,044	100
Difference	1,758	3,067	1,471	4,998	17,525	8,851	7,925	11,580	16,181	13,077	44,860	41,572	108
BEVERAGES													
641.3720	477	860	863	1,474	3,524	1,757	2,984	3,532	3,755	3,774	11,603	11,397	102
641.641.720	41	81		241	607	1,349	1,599	859	858	901	3,106	3,430	91
Difference	436	780	863	1,233	2,916	408	1,385	2,674	2,898	2,873	8,497	7,967	107
SEASON PASS													
641.3740	39,815	81,808	60,990	69,105	39,115	9,336	1,708	6,041	129	122	141,758	166,412	85
SEASON PASS NON-TAXABLE													
641.3741													
GREEN FEES-WEEKENDS/HOLIDAYS													
641.3742	39	1,059	630	4,487	12,160	6,784	9,059	13,067	9,085	7,174	30,973	32,570	95
GREEN FEES NON-TAXABLE													
641.3743			1,106	1,134	1,320	736	209	112			2,635	1,982	133
GREEN FEES - WEEKDAYS													
641.3744		696	419	2,883	8,160	4,844	8,427	11,857	18,078	14,773	35,084	35,053	100
GOLF CAR RENTAL													
641.3746	3,764	8,525	6,747	7,313	20,273	8,252	13,400	16,030	16,081	12,082	60,265	52,201	115
641.3747 Non-Taxable													
641.641.746			33,166	24,456					1,099	1,380	34,265	25,836	133
Difference	3,764	8,525	(26,419)	(17,143)	20,273	8,252	13,400	16,030	14,982	10,702	26,001	26,365	99

Fox Run Golf Course
Statement of Revenues

	01Jan2018 31Mar2018	01Jan2017 31Mar2017	01Apr2018 30Apr2018	01Apr2017 30Apr2017	01May2018 31May2018	01May2017 31May2017	01Jun2018 30Jun2018	01Jun2017 30Jun2017	01Jul2018 31Jul2018	01Jul2017 31Jul2017	01Jan2018 31Jul2018	01Jan2017 31Jul2017	
GOLF CAR STORAGE (NON-TAX)													
641.3749	5,355	11,258	7,543	7,373	2,174	1,291	1,085	491	136		16,292	20,413	80
641.641.749													
Difference	5,355	11,258	7,543	7,373	2,174	1,291	1,085	491	136		16,292	20,413	80
TRAIL FEES													
641.3750	6,558	12,779	9,121	8,985	5,200	1,005	521	653	353	167	21,754	23,589	92
PULL CART RENTAL													
641.3752		15	49	79	49	56	75	86	52	75	224	310	72
641.641.752													
Difference		15	49	79	49	56	75	86	52	75	224	310	72
GOLF CLUB RENTAL													
641.3753									123		123		
DRIVING RANGE													
641.3754	516	2,690	2,930	2,585	4,288	2,295	2,206	2,868	2,006	1,789	11,946	12,227	98
641.3755 NON-TAXABL					224	22		2			224	24	952
641.641.754	4,704	3,744		365							4,704	4,109	114
Difference	(4,188)	(1,054)	2,930	2,220	4,512	2,317	2,206	2,870	2,006	1,789	7,466	8,141	92
HANDICAPING													
641.3756	1,619	3,192	3,718	3,919	1,619	681	164	376	188	117	7,309	8,285	88
641.641.756									6,869		6,869		
Difference	1,619	3,192	3,718	3,919	1,619	681	164	376	(6,681)	117	440	8,285	5
GOLF BALLS													
641.3760	158	280	475	515	5,426	3,277	3,298	2,486	2,944	2,943	12,302	9,501	129
641.641.760	3,377	1,076	2,305		1,673		2,709	1,887	1,505	3,237	11,569	6,200	187
Difference	(3,219)	(797)	(1,830)	515	3,752	3,277	589	599	1,439	(294)	732	3,301	22
GLOVES													
641.3762	167	209	124	357	885	483	1,016	820	1,303	919	3,495	2,788	125
641.641.762			3,321	2,778						230	3,321	3,009	110
Difference	167	209	(3,197)	(2,422)	885	483	1,016	820	1,303	689	174	(221)	(79)
GOLF CAPS/VISORS													
641.3764	90	108	130	319	526	313	694	972	434	526	1,874	2,238	84
641.641.764	186		1,368				344			788	1,898	788	241
Difference	(96)	108	(1,238)	319	526	313	350	972	434	(262)	(24)	1,450	(2)
MERCHANDISE													
641.3766	295	658	544	693	2,846	1,207	2,371	3,869	2,785	3,084	8,841	9,511	93
641.3767 NON-TAXABL													
641.641.766		403	262	(850)	3,376	518	1,153	10,627	6,752	10,770	11,544	21,467	54
Difference	295	256	282	1,543	(530)	690	1,217	(6,757)	(3,967)	(7,687)	(2,703)	(11,956)	23

Fox Run Golf Course
Statement of Revenues

	01Jan2018 31Mar2018	01Jan2017 31Mar2017	01Apr2018 30Apr2018	01Apr2017 30Apr2017	01May2018 31May2018	01May2017 31May2017	01Jun2018 30Jun2018	01Jun2017 30Jun2017	01Jul2018 31Jul2018	01Jul2017 31Jul2017	01Jan2018 31Jul2018	01Jan2017 31Jul2017	
GOLF EQUIPMENT													
641.3768	3,105	2,738	3,527	1,124	8,179	1,832	2,161	5,360	2,557	2,437	19,529	13,491	145
641.641.768	1,157	1,311	13,007	7,760	13,070	4,618	3,876	7,021	1,069	236	32,179	20,947	154
Difference	1,948	1,427	(9,480)	(6,636)	(4,891)	(2,786)	(1,715)	(1,661)	1,488	2,201	(12,650)	(7,455)	170
MISCELLANEOUS MERCHANDISE													
641.3770							43				43		
641.641.770													
Difference							43				43		
JUNIOR GOLF PROGRAM													
641.3788									3,685	4,453	3,685	4,453	83
641.641.788									529	1,041	529	1,041	51
Difference									3,157	3,411	3,157	3,411	93
CLUB REPAIRS													
641.3790	358	1,164	523	1,013	724	963	681	654	503	682	2,789	4,476	62
641.641.790		577			106	433		13		16	106	1,040	10
Difference	358	587	523	1,013	618	530	681	640	503	666	2,683	3,436	78
LESSONS													
641.3792	141			141	498	352	197	747		329	836	1,568	53
641.641.792													
Difference	141			141	498	352	197	747		329	836	1,568	53
GOLF CART WRAPS													
641.3793	375			450						1,050	375	1,500	25
641.641.793													
Difference	375			450						1,050	375	1,500	25
LEAGUE SOFTWARE ADS													
641.3794						4						4	
641.641.794													
Difference						4						4	
MISCELLANEOUS													
641.641.791													
TOTAL REVENUES	72,584	138,995	103,681	123,633	145,751	62,401	72,998	95,564	97,434	83,960	492,448	504,552	98
TOTALS EXPENDITURES	10,493	8,737	54,463	36,877	22,611	12,934	24,661	31,466	27,416	27,478	139,644	117,491	119
DIFFERENCE	62,091	130,258	49,219	86,756	123,140	49,467	48,337	64,098	70,017	56,482	352,805	387,061	91